

2020/2019 RATE COMPARISON CHART

Marketing Mail-LETTERS

NON-ENTRY				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.191	0.190	0.001	0.5%
CARRIER ROUTE: Basic	0.294	0.294	0.000	0.0%
AUTO: 5-DIGIT	0.259	0.256	0.003	1.2%
AUTO: AADC	0.284	0.281	0.003	1.1%
AUTO: Mixed AADC	0.299	0.291	0.008	2.7%
MACHINABLE: AADC	0.295	0.292	0.003	1.0%
MACHINABLE: Mixed AADC	0.305	0.302	0.003	1.0%
NON MACHINEABLE				
5-Digit	0.539	0.505	0.034	6.7%
3-Digit	0.607	0.573	0.034	5.9%
AADC	0.629	0.595	0.034	5.7%
Mixed AADC	0.702	0.668	0.034	5.1%

NDC RATES				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.172	0.170	0.002	1.2%
CARRIER ROUTE: Basic	0.271	0.269	0.002	0.7%
AUTO: 5-DIGIT	0.239	0.234	0.005	2.1%
AUTO: AADC	0.264	0.259	0.005	1.9%
AUTO: Mixed AADC	0.279	0.269	0.010	3.7%
MACHINABLE: AADC	0.275	0.270	0.005	1.9%
MACHINABLE: Mixed AADC	0.285	0.280	0.005	1.8%
NON MACHINEABLE				
5-Digit	0.519	0.483	0.036	7.5%
3-Digit	0.587	0.551	0.036	6.5%
AADC	0.609	0.573	0.036	6.3%
Mixed AADC	0.682	0.646	0.036	5.6%

SCF RATES				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.168	0.165	0.003	1.8%
CARRIER ROUTE: Basic	0.265	0.262	0.003	1.1%
AUTO: 5-DIGIT	0.233	0.228	0.005	2.2%
AUTO: AADC	0.258	0.253	0.005	2.0%
MACHINABLE: AADC	0.269	0.264	0.005	1.9%
NON MACHINEABLE				
5-Digit	0.513	0.477	0.036	7.5%
3-Digit	0.581	0.545	0.036	6.6%
AADC	0.603	0.567	0.036	6.3%

Marketing Mail-FLATS

NON-ENTRY				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.224	0.224	0.000	0.0%
CARRIER ROUTE: EDDM	0.225	0.225	0.000	0.0%
CARRIER ROUTE: Basic (5-DIGIT PALLET)	0.283	0.279	0.004	1.4%
CARRIER ROUTE: Basic (Other Pallet)	0.302	0.300	0.002	0.7%
AUTO: 5-DIGIT	0.418	0.405	0.013	3.2%
AUTO: 3-DIGIT	0.543	0.523	0.020	3.8%
AUTO: ADC	0.608	0.597	0.011	1.8%
AUTO: Mixed ADC	0.666	0.632	0.034	5.4%
NON AUTOMATION				
5-DIGIT	0.501	0.469	0.032	6.8%
3-DIGIT	0.594	0.561	0.033	5.9%
ADC	0.650	0.617	0.033	5.3%
Mixed ADC	0.685	0.652	0.033	5.1%

NDC RATES				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.186	0.186	0.000	0.0%
CARRIER ROUTE: EDDM	0.187	0.187	0.000	0.0%
CARRIER ROUTE: Basic (5-DIGIT PALLET)	0.252	0.249	0.003	1.2%
CARRIER ROUTE: Basic (Other Pallet)	0.271	0.270	0.001	0.4%
AUTO: 5-DIGIT	0.375	0.362	0.013	3.6%
AUTO: 3-DIGIT	0.500	0.480	0.020	4.2%
AUTO: ADC	0.565	0.554	0.011	2.0%
AUTO: Mixed ADC	0.623	0.589	0.034	5.8%
NON AUTOMATION				
5-DIGIT	0.458	0.426	0.032	7.5%
3-DIGIT	0.551	0.518	0.033	6.4%
ADC	0.607	0.574	0.033	5.7%
Mixed ADC	0.642	0.609	0.033	5.4%

SCF RATES				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.179	0.179	0.000	0.0%
CARRIER ROUTE: EDDM	0.180	0.180	0.000	0.0%
CARRIER ROUTE: Basic (5-DIGIT PALLET)	0.246	0.241	0.005	2.1%
CARRIER ROUTE: Basic (Other Pallet)	0.265	0.262	0.003	1.1%
AUTO: 5-DIGIT	0.364	0.352	0.012	3.4%
AUTO: 3-DIGIT	0.489	0.470	0.019	4.0%
AUTO: ADC	0.554	0.544	0.010	1.8%
NON AUTOMATION				
5-DIGIT	0.447	0.416	0.031	7.5%
3-DIGIT	0.540	0.508	0.032	6.3%
ADC	0.596	0.564	0.032	5.7%

Nonprofit-LETTERS

NON-ENTRY				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.111	0.111	0.000	0.0%
CARRIER ROUTE: Basic	0.209	0.209	0.000	0.0%
AUTO: 5-DIGIT	0.138	0.138	0.000	0.0%
AUTO: AADC	0.163	0.163	0.000	0.0%
AUTO: Mixed AADC	0.178	0.173	0.005	2.9%
MACHINABLE: AADC	0.174	0.174	0.000	0.0%
MACHINABLE: Mixed AADC	0.184	0.184	0.000	0.0%
NON MACHINEABLE				
5-Digit	0.418	0.387	0.031	8.0%
3-Digit	0.486	0.455	0.031	6.8%
AADC	0.508	0.477	0.031	6.5%
Mixed AADC	0.581	0.550	0.031	5.6%

NDC RATES				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.092	0.091	0.001	1.1%
CARRIER ROUTE: Basic	0.186	0.184	0.002	1.1%
AUTO: 5-DIGIT	0.118	0.116	0.002	1.7%
AUTO: AADC	0.143	0.141	0.002	1.4%
AUTO: Mixed AADC	0.158	0.151	0.007	4.6%
MACHINABLE: AADC	0.154	0.152	0.002	1.3%
MACHINABLE: Mixed AADC	0.164	0.162	0.002	1.2%
NON MACHINEABLE				
5-Digit	0.398	0.365	0.033	9.0%
3-Digit	0.466	0.433	0.033	7.6%
AADC	0.488	0.455	0.033	7.3%
Mixed AADC	0.561	0.528	0.033	6.3%

SCF RATES				
CATEGORY	2020	2019	+/-	%
CARRIER ROUTE: Saturation	0.088	0.086	0.002	2.3%
CARRIER ROUTE: Basic	0.180	0.177	0.003	1.7%
AUTO: 5-DIGIT	0.112	0.110	0.002	1.8%
AUTO: AADC	0.137	0.135	0.002	1.5%
MACHINABLE: AADC	0.148	0.146	0.002	1.4%
NON MACHINEABLE				
5-Digit	0.392	0.359	0.033	9.2%
3-Digit	0.460	0.427	0.033	7.7%
AADC	0.482	0.449	0.033	7.3%

FIRST CLASS

LETTERS				
CATEGORY	2020	2019	+/-	%
AUTO: 5-DIGIT	0.389	0.383	0.006	1.6%
AUTO: AADC	0.419	0.412	0.007	1.7%
AUTO: MIXED AADC	0.439	0.428	0.011	2.6%
MACHINABLE	0.460	0.459	0.001	0.2%
MACHINABLE: Meter	0.500	0.500	0.000	0.0%
MACHINABLE: Stamp	0.550	0.550	0.000	0.0%
MACHINABLE: Residual	0.560	0.560	0.000	0.0%



POSTCARDS				
CATEGORY	2020	2019	+/-	%
AUTO: 5-DIGIT	0.260	0.257	0.003	1.2%
AUTO: AADC	0.270	0.268	0.002	0.7%
AUTO: MIXED AADC	0.276	0.274	0.002	0.7%
MACHINABLE	0.285	0.280	0.005	1.8%
RESIDUAL	0.350	0.350	0.000	0.0%